



The Hebrew University of Jerusalem

Syllabus

Behavioral Economics - 57725

Last update 05-11-2015

HU Credits: 4

Degree/Cycle: 1st degree (Bachelor)

Responsible Department: economics

Academic year: 0

Semester: Yearly

Teaching Languages: Hebrew

Campus: Mt. Scopus

Course/Module Coordinator: Prof Eyal Winter

Coordinator Email: eyal.winter@mail.huji.ac.il

Coordinator Office Hours:

Teaching Staff:

Prof Eyal Winter

Course/Module description:

The course will deal with research studies in Behavioral Economics and Experimental Economics - the interface between psychology and economics. The papers primarily deal with laboratory experiments that provide insights about economic and strategic behavior. We will start with some frontal lecture after which we shall allocate research paper to students to work in pairs. The final grade will be based on a paper that students will submit at the end of the course. Below is a partial list of the papers.

Course/Module aims:

Learning outcomes - On successful completion of this module, students should be able to:

Understanding economic and strategic behavior. Exposure to the role of laboratory experiments in economic research.

Course grade: will be based on a written assignment submitted at the end of the course.

Attendance requirements(%):

Teaching arrangement and method of instruction:

Course/Module Content:

TI: Which Is the Fair Sex? Gender Differences in Altruism

AU: Andreoni, -James; Vesterlund, -Lise

SO: Quarterly-Journal-of-Economics. February 2001; 116(1): 293-312.

Toward a Theory of Charitable Fund-Raising AU: Andreoni, -James

SO: Journal-of-Political-Economy. December 1998; 106(6): 1186-1213.

Common Pool Resource Dilemmas under Uncertainty: Qualitative Tests of

Equilibrium Solutions AU: Budescu, -David-V; Rapoport, -Amnon; Suleiman, -Ramzi

SO: Games-and-Economic-Behavior. July 1995; 10(1): 171-201.

TI: Can Affirmative Action Be Cost Effective? An Experimental Examination of Price-Preference Auctions

AU: Corns,-Allan; Schotter,-Andrew

SO: American-Economic-Review. March 1999; 89(1): 291-305.

Fehr, E. and A. Falk (1999) "Wage Rigidity in Competitive Incomplete Contract"
Journal of Political Economy 104, 1 106-134.

TI: Pay Enough or Don't Pay at All

AU: Gneezy,-Uri; Rustichini,-Aldo

SO: Quarterly-Journal-of-Economics. August 2000; 115(3): 791-810.

Funding Public Goods with Lotteries: Experimental Evidence

AU: Morgan,-John; Sefton,-Martin

SO: Review-of-Economic-Studies. October 2000; 67(4): 785-810.

Unraveling in Guessing Games: An Experimental Study

AU: Nagel,-Rosemarie

SO: American-Economic-Review. December 1995; 85(5): 1313-26.

Learning in Extensive-Form Games: Experimental Data and Simple Dynamic Models in the Intermediate Term

AU: Roth,-Alvin-E; Erev,-Ido

SO: Games-and-Economic-Behavior. January 1995; 8(1): 164-212.

*A THEORY OF FAIRNESS, COMPETITION,
AND COOPERATION**

ERNST FEHR AND KLAUS M. SCHMIDT

<http://qje.oxfordjournals.org/content/114/3/817.full.pdf>

ERC: A Theory of Equity Reciprocity and Competition

Bolton and Ockenfels

<http://teaching.ust.hk/~bee/papers/misc/2000-Bolton>

[Theory_Equity_Reciprocity_Competition.pdf](#)

Required Reading:

partial list of papers:

TI: Which Is the Fair Sex? Gender Differences in Altruism

AU: Andreoni,-James; Vesterlund,-Lise

SO: Quarterly-Journal-of-Economics. February 2001; 116(1): 293-312.

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ERC: A Theory of Equity Reciprocity and Competition
Bolton and Ockenfels
http://teaching.ust.hk/~bee/papers/misc/2000-Bolton Theory_Equity_Reciprocity

Additional Reading Material:

Course/Module evaluation:

End of year written/oral examination 0 %

Presentation 0 %

Participation in Tutorials 0 %

Project work 100 %

Assignments 0 %

Reports 0 %

Research project 0 %

Quizzes 0 %

Other 0 %

Additional information: