



## Syllabus

### MEDIATION - 54706

*Last update 19-01-2017*

HU Credits: 4

Responsible Department: conflict management & resolution

Academic year: 0

Semester: 2nd Semester

Teaching Languages: Hebrew

Campus: Mt. Scopus

Course/Module Coordinator: ADV.Carmit Fenton

Coordinator Email: <mailto:carmit.fenton@mail.huji.ac.il>

Coordinator Office Hours: Mon. 9:00-10:00

Teaching Staff:  
Carmit Fenton

Course/Module description:  
Introduction to negotiation

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negotiation  
Alternative Dispute Resolution  
Presenting the mediation process: opening  
Acquiring skills  
The kinds of meetings during the mediation process  
Models of mediation  
Identifying issues and interests  
Manipulations during the mediation process  
Advanced stages of mediation  
The agreement  
Ethics  
Laws and Bylaws  
Conclusion

Course/Module aims:

*The purpose of the course is to give students a broad understanding of the theoretical aspect and the practical aspect of the mediation process and provide them with skills, knowledge and tools for mediation proceedings.*

*Participants will be able to implement the various techniques through group simulations and role-playing games. Also, take care of topical issues in mediation, such as the mediator's ethical obligations, different schools of Mediation and the existent and the desired involvement of the court in mediation procedure.*

Learning outcomes - On successful completion of this module, students should be able to:

*The purpose of the course is to give students a broad understanding of the theoretical aspect and the practical aspect of the mediation process and provide them with skills, knowledge and tools for mediation proceedings.*

*Participants will be able to implement the various techniques through group simulations and role-playing games. Also, take care of topical issues in mediation, such as the mediator's ethical obligations, different schools of Mediation and the existent and the desired involvement of the court in mediation procedure.*

Attendance requirements(%):

100%

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*Teaching arrangement and method of instruction: Lessons and simulations*

*Course/Module Content:*

*Introduction to negotiation  
negotiation  
Alternative Dispute Resolution  
Presenting the mediation process: opening  
Acquiring skills  
The kinds of meetings during the mediation process  
Models of mediation  
Identifying issues and interests  
Manipulations during the mediation process  
Advanced stages of mediation  
The agreement  
Ethics  
Laws and Bylaws  
Conclusion*

*Required Reading:*

*from the list  
during the course*

*Additional Reading Material:*

*Course/Module evaluation:*

*End of year written/oral examination 0 %  
Presentation 0 %  
Participation in Tutorials 0 %  
Project work 90 %  
Assignments 0 %  
Reports 0 %  
Research project 0 %  
Quizzes 0 %  
Other 10 %  
active participation and reading*

*Additional information:*

*Attendance and active participation and reading 10%, final paper 90%*