

סילבוס

- תעמולה-מבט מחדש: שכנוע פוליטי בקונפליקטים חברתיים 50059

תאריך עדכון אחרון 10-09-2017

2 <u>נקודות זכות באוניברסיטה העברית:</u>

<u>היחידה האקדמית שאחראית על הקורס:</u>תקשורת ועיתונאות

<u>השנה הראשונה בתואר בה ניתן ללמוד את הקורס:</u>

<u>'סמסטר א</u>

<u>שפת ההוראה:</u>אנגלית

<u>קמפוס:</u> הר הצופים

<u>מורה אחראי על הקורס (רכז):</u>ד"ר כריסטיאן באדן

<u>c.baden@mail.huji.ac.il</u> <u>דוא"ל של המורה האחראי על הקורס:</u>

שעות קבלה של רכז הקורס:יום רביעי 16-18

<u>מורי הקורס:</u> ד"ר כריסטיאן באדן

<u>תאור כללי של הקורס:</u>

Conflictual public debates live from the competition of plural actors over ideas and arguments. In their efforts to rally support for their specific positions, each actor employs a wide range of persuasive strategies. However, some forms of political persuasion cross the line between legitimate democratic debate and propaganda: Exploiting their communication power, as well as certain cultural, sociological and cognitive biases, they try to overpower competing claims and establish a monopoly on defining the situation. In this class, we will systematically examine those strategies and conditions used by political propaganda in order to dominate the debate, undoing pluralistic competition. Drawing upon a wide range of examples, both historical and contemporary, we will define the challenges, strategies, and enabling conditions that shape the success and failure of propagandistic persuasion. Reviewing the theoretical and conceptual foundations of propaganda and persuasion research, we update existing wisdom to account for contemporary forms of propaganda, such as online incitement, fake news and disinformation. The class aims to develop an understanding not only of what situations in social conflict are particularly prone to propaganda, but also what strategies and policies are suitable to contain propaganda and defend the plural, democratic debate.

מטרות הקורס:

To study the functioning of propaganda as a complex persuasion process, involving a confluence of political, cultural, sociological and psychological strategies aimed at subduing disagreement and independent opinion formation; to understand the mechanisms and conditions involved in the success and failure of propaganda, including their evolution toward contemporary, online media environments; to discuss specific aspects and mechanisms of propaganda in brief student presentations, using historical or contemporary examples, and evaluate their normative and theoretical implications.

תוצרי למידה

<u>בסיומו של קורס זה, סטודנטים יהיו מסוגלים:</u>

- Define and productively engage propaganda as a scientific concept that connects persuasion research across various disciplines to an ongoing normative debate
- Understand the mechanisms underlying propaganda communication, as well as the conditions and contextual factors endowing it with greater or lesser power
 - Critically evaluate political communication contents for their more or less propagandistic structure, and recognize the imprint of propaganda in a public debate
- Apply the analytic perspectives discussed in the class to cases of propaganda and critically appraise their relevance and insights
 - Provide a normative and democratic theoretic appraisal of propaganda and its uses in the present social, political and media environment Design small-scale research projects based on the class content

<u>דרישות נוכחות (%):</u>

85

lecture, presentations, class discussion <u>שיטת ההוראה בקורס:</u>

<u>רשימת נושאים / תכנית הלימודים בקורס:</u>

23.10.17 Getting to terms: Propaganda as anti-pluralist political communication 30.10.17 Justified propaganda? Ordering the normative debate 06.11.17 Dominance, deference, doubt & disruption: Changing objectives of propaganda

13.11.17 Media control: Propaganda production outside and inside the media 20.11.17 Building the bubble: Propaganda sappeal to audiences 27.11.17 One truth: Strategies for repelling contestation 04.12.17 Making differences: The discursive structure of propaganda 11.12.17 Love, rage and anxiety: The emotional embedding of propaganda 18.12.17 Evident explanations: The cognitive mechanisms of propaganda 25.12.17 Outcasts & communities: The sociological context of propaganda 01.01.18 Another age of propaganda? Remodeling propaganda in the new media 08.01.18 Fighting hydras and windmills: Present strategies at countering propaganda

15.01.18 Resistance is futile? Avenues for safeguarding pluralism

<u>חומר חובה לקריאה:</u> Will be added later

<u>חומר לקריאה נוספת:</u>

הערכת הקורס - הרכב הציון הסופי : מבחן מסכם בכתב/בחינה בעל פה 0 % הרצאה25 % השתתפות 0 % השתתפות 0 % הגשת עבודה 50 % הגשת תרגילים 0 % הגשת דו"חות 0 % פרויקט מחקר 0 % בחנים 0 % אחר 25 % Active Participation

<u>מידע נוסף / הערות:</u>